

CEC Load Management Workshop

The Evolution of Demand Response Technologies

June 19, 2008

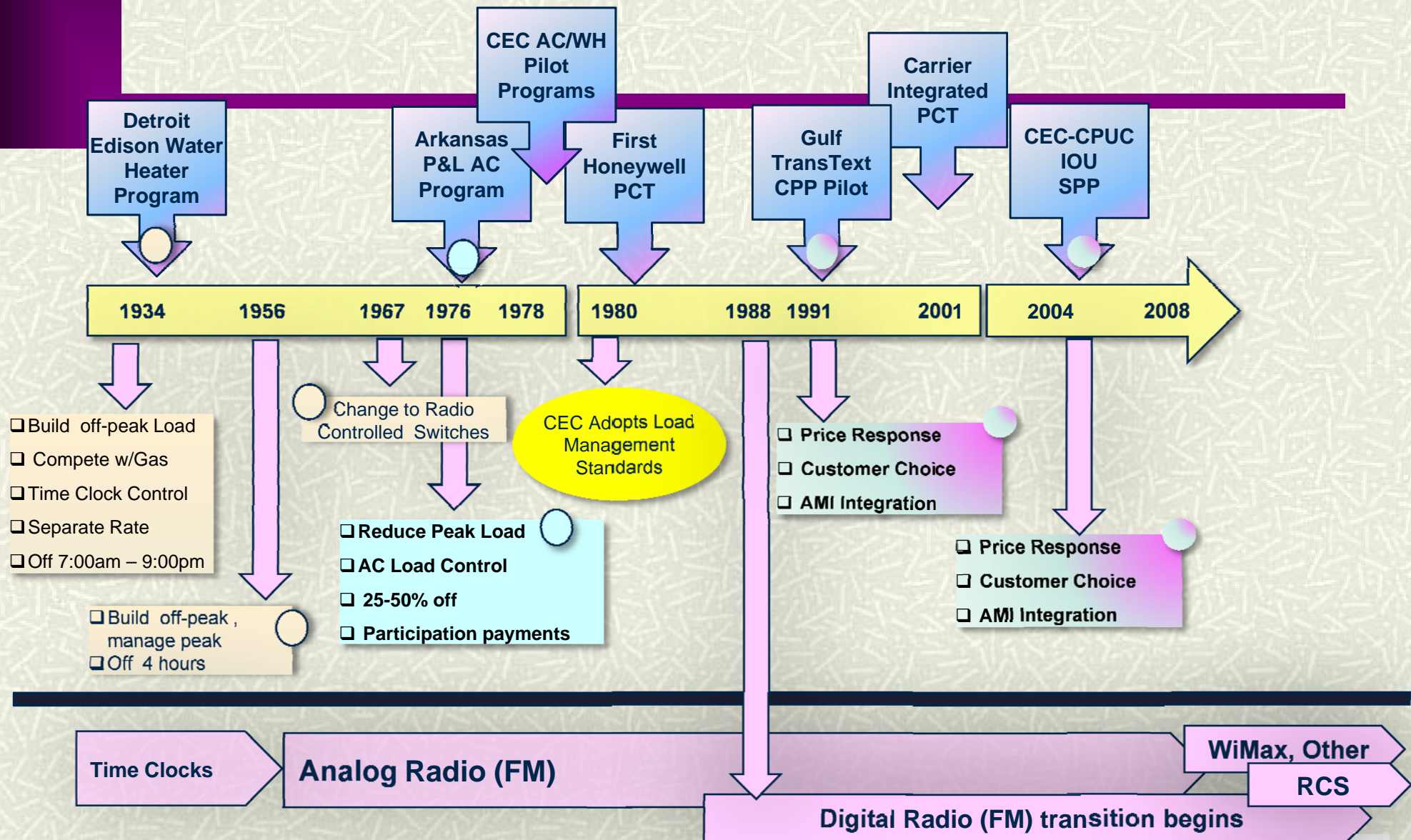
Roger Levy

**Program Development and Outreach Manager
Demand Response Research Center**

What do customers want ?

- 1 **Reliable Service**
- 2 **Low Cost**
- 3 **No Blackouts**
- 4 **Customer Choice & Simplicity**

Evolution of DR – Technology and Programs



The Vision

Efficiency and DR Integrated

- Efficiency and demand response fully integrated under a unified default tariff / incentive structure.

1

- Demand Response, like Efficiency a condition of service.
 - All customers, all load participates.
-











2

- Major appliances come “DR Ready” from the factory.
 - All buildings are “DR Enabled” .
-

3

- Rates that are easily understood, that create a cause and effect relationship between customer actions and customer costs
- Prices that are actionable under consumer preferences

Today – DR is A Limited Resource

	Evaluation Criteria	Direct Control	Price Response
1	Customer Choice		
2	Economic Response		
3	Reliability Response		
4	Sustainable		
5	Cost		



Top rated performance, proven, sustainable effectiveness



Moderate performance, limited but acceptable effectiveness



Limited performance, variable, uncertain effectiveness



Demand Response - What's Different ?

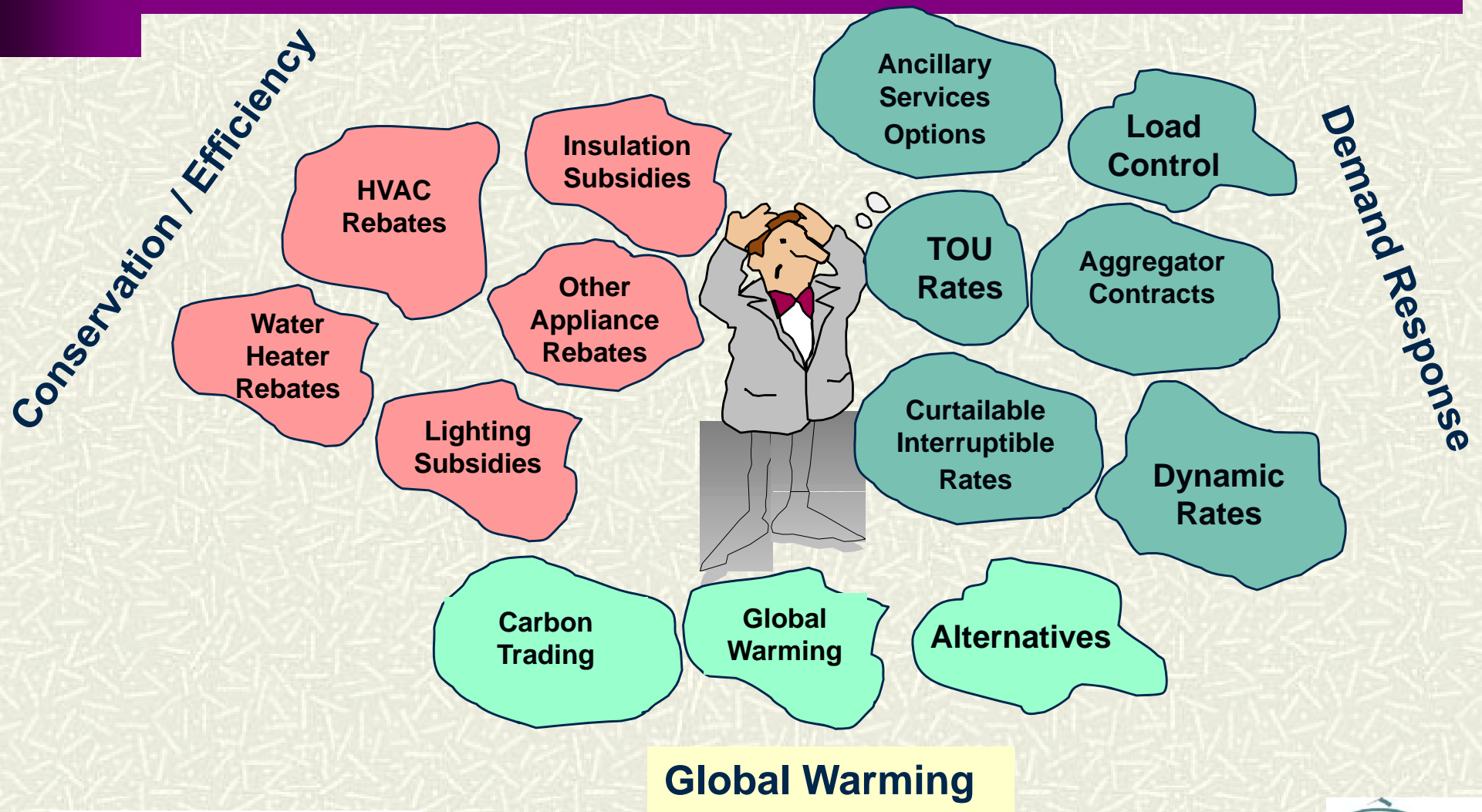
DR Today

- Separate programs
- Separate incentives
- Pushed into market
- Focused on generation
- Designed for the utility not the customer


A Better Vision

- DR as a system wide, integrated resource
- Market driven
- Wholesale-Retail integration
- DR for generation and distribution management
- DR for economic & reliability
- Designed for the customer not the utility

What to Do ?



The Market Model for Load Management

	Utility Model Direct Control	Customer Model Price Response	The Benchmark Customer Model Efficiency 
Participation	Targeted	All Customers	All Customers
Value of DR	Utility Value	Customer Value	Customer Value
Ownership	Utility	Customers	Customers
Equipment	Few Suppliers	Many Suppliers	Many Suppliers
Customization	Little - None	No Limits	No Limits
Incentives	Participation	Performance	Purchase & Performance
Key Problems	Equity, Sustainability	Rate Design	Performance

How do you get there... and why?

“ Three Things “

- 1 Advanced Metering
- 2 Dynamic Rates
- 3 Automation

“Thing #1” - Advanced Metering

What

- System wide
- Communications
- Interval Recording

Why

- Information and customer education
- Support Rates – feedback and performance based incentives
- System operations



“Thing #2” – Dynamic Rates

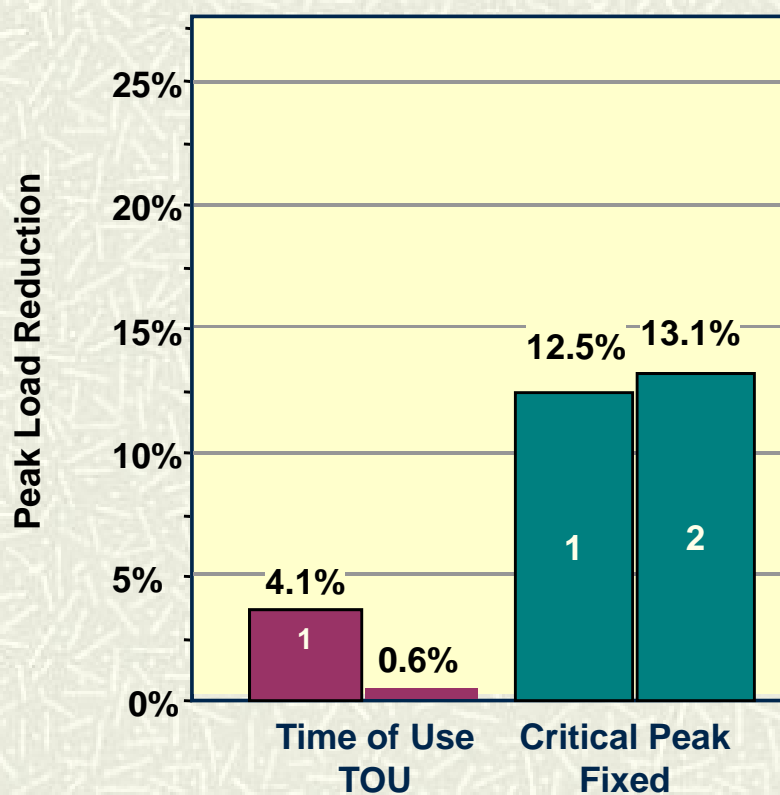
What	Why
<ul style="list-style-type: none">• Reflect system costs	<ul style="list-style-type: none">• Establish a customer value function• Price signals for economic response• Reliability signals for emergency response• <u>Customer Choice</u>



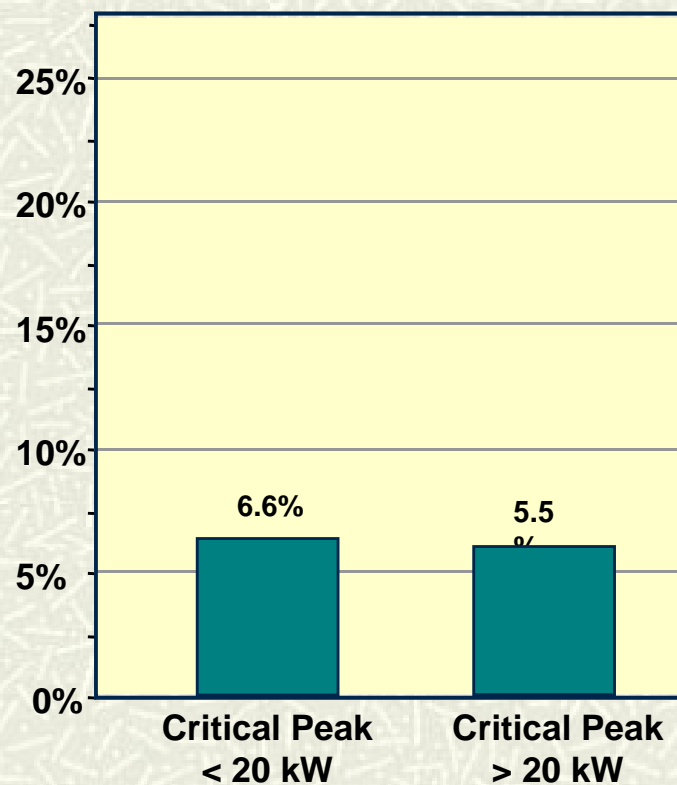
Customer Response to Price

Statewide Pricing Pilot

Residential Critical Peak
Impacts (Years 1 & 2)



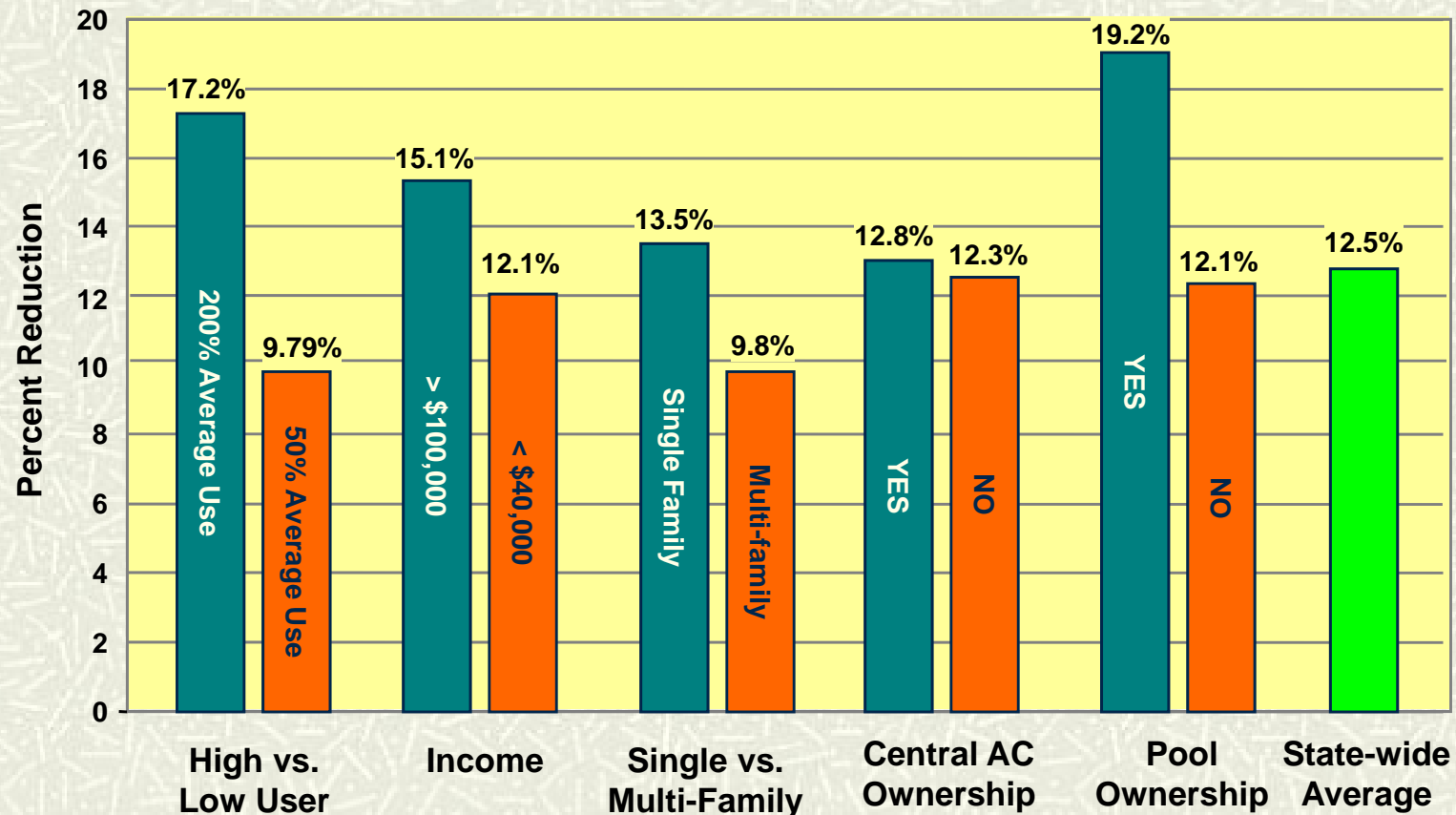
Small Commercial
Critical Peak Impacts



Customer Response to Price – Residential

Statewide Pricing Pilot

All Residential Customers Reduce Peak Load



Source: Statewide Pricing Pilot, Summer 2003 Impact Analysis, CRA, August 9, 2004, Table 5-9, p.90

“Thing #3” – Automation

What

- Enable and simplify customer choice
- Enable price and reliability response
- Integrate with system operations

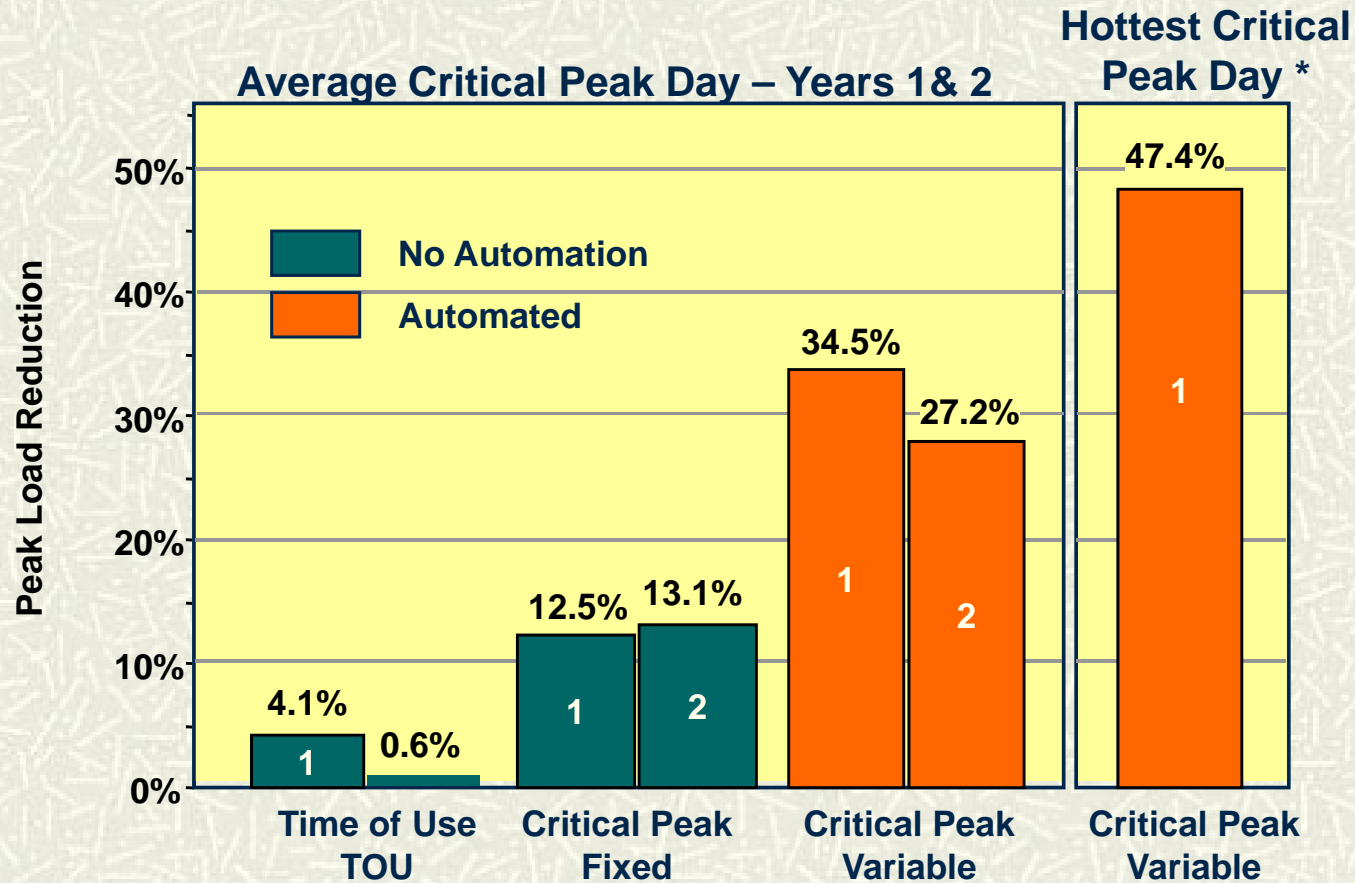
Why

- Customer acceptance
- Expand system potential
- System protection



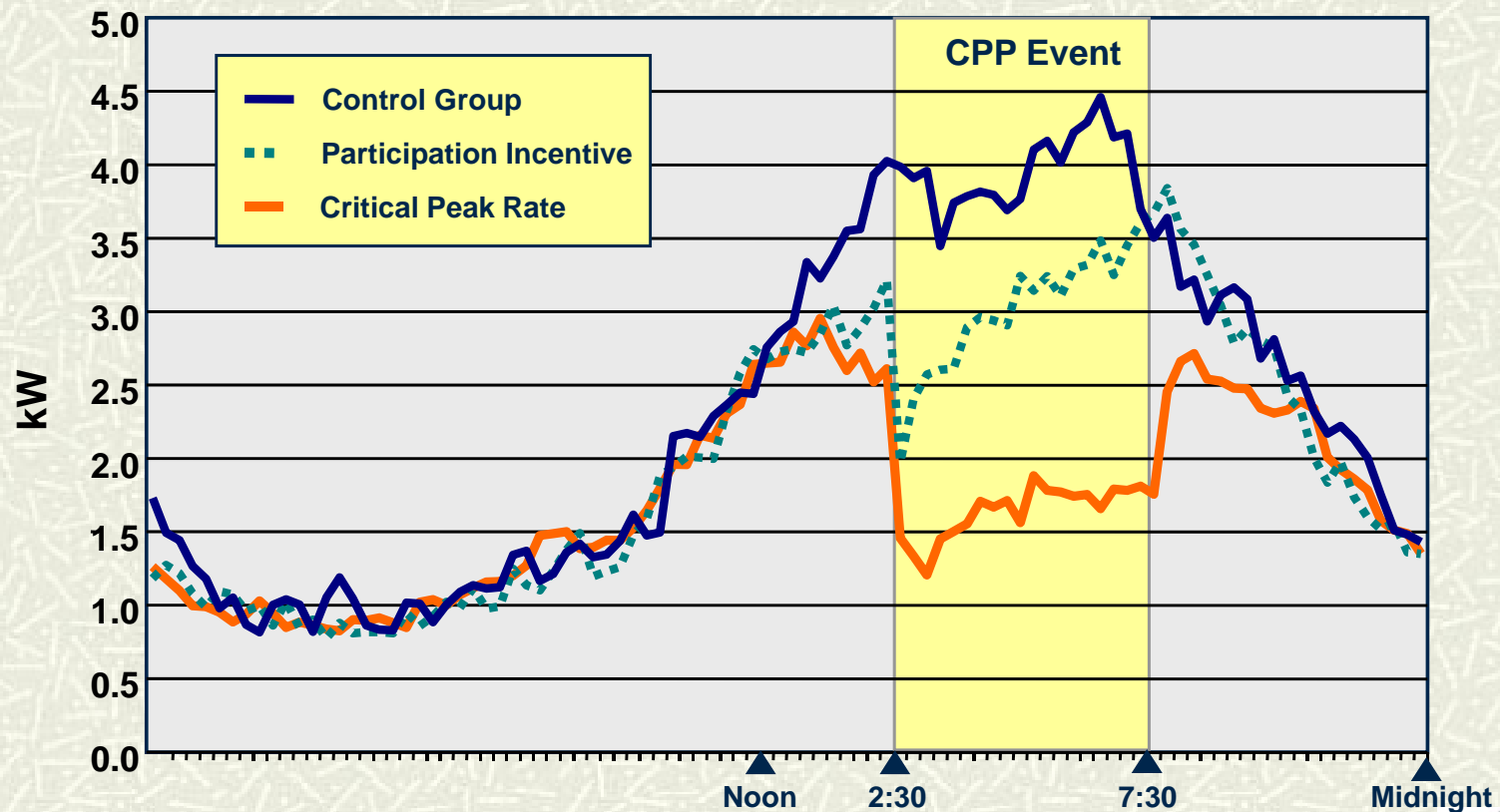
Customer Response to Price - Residential

Residential Critical Peak Impacts

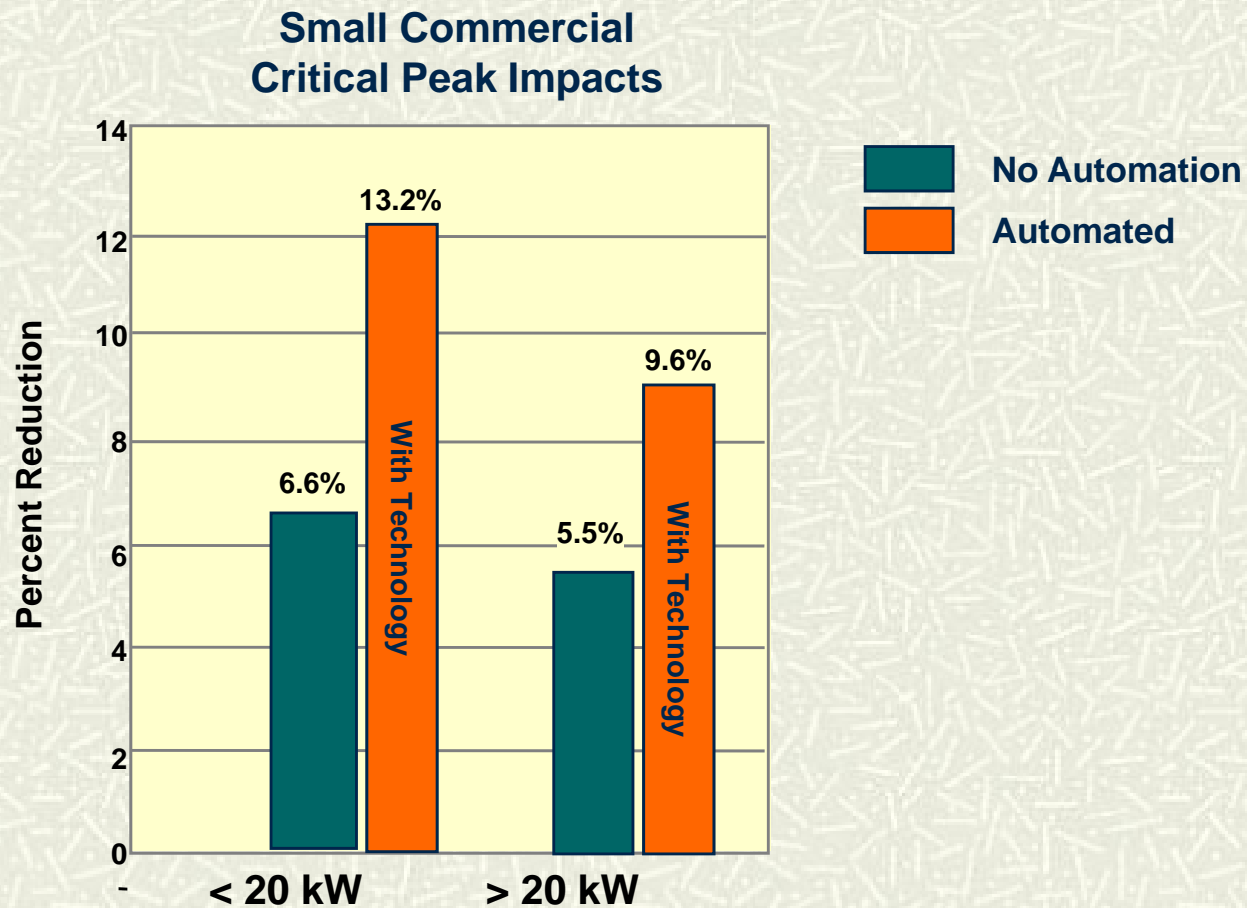


Customer Response to Price - Residential

Residential Summer Peak Load Controllable Thermostat and Participation Incentive



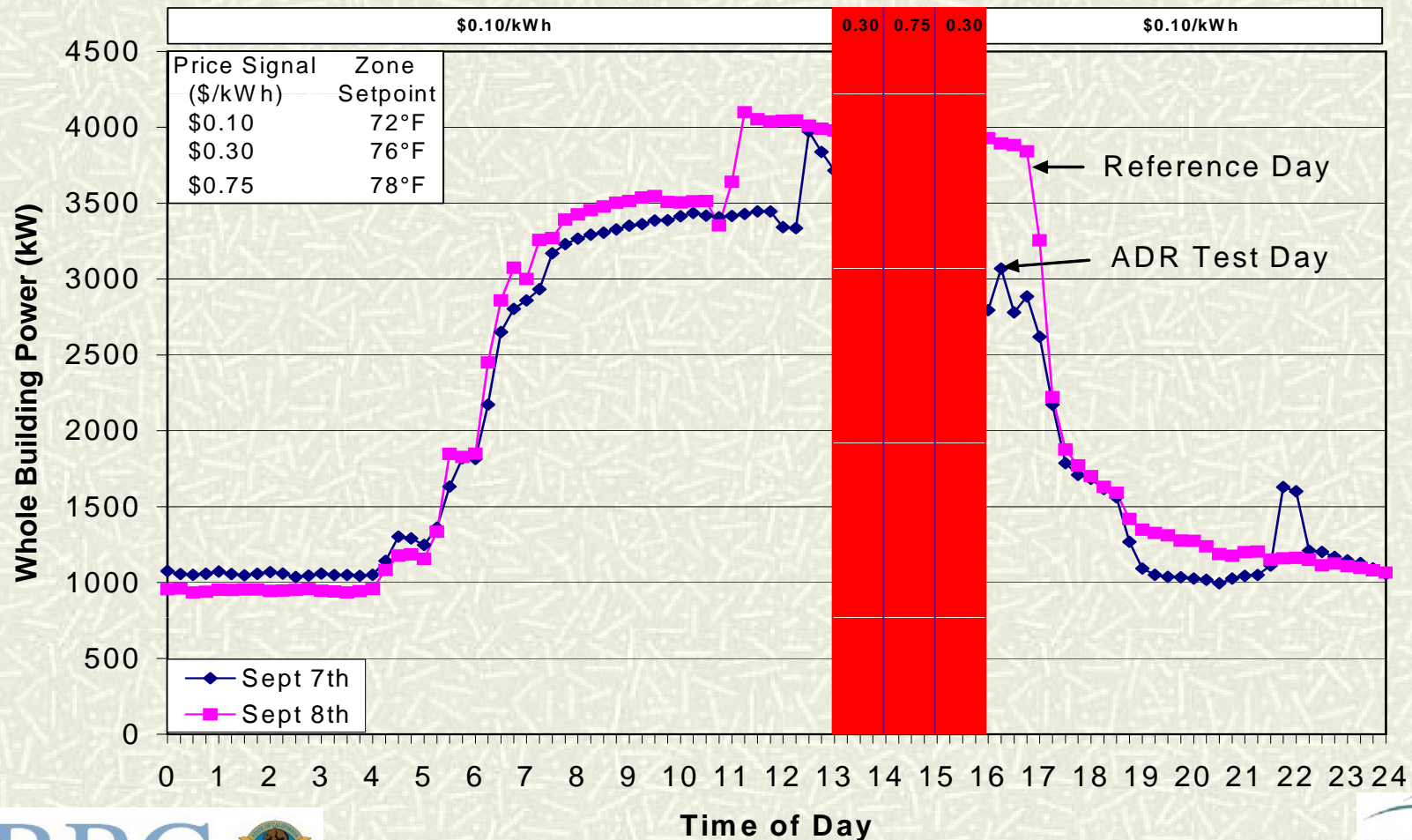
Customer Response to Price – Small C/I



Customer Response to Price – Large C/I

AutoDR Results

Large Commercial Building (Summer 2004, 90 F Day)

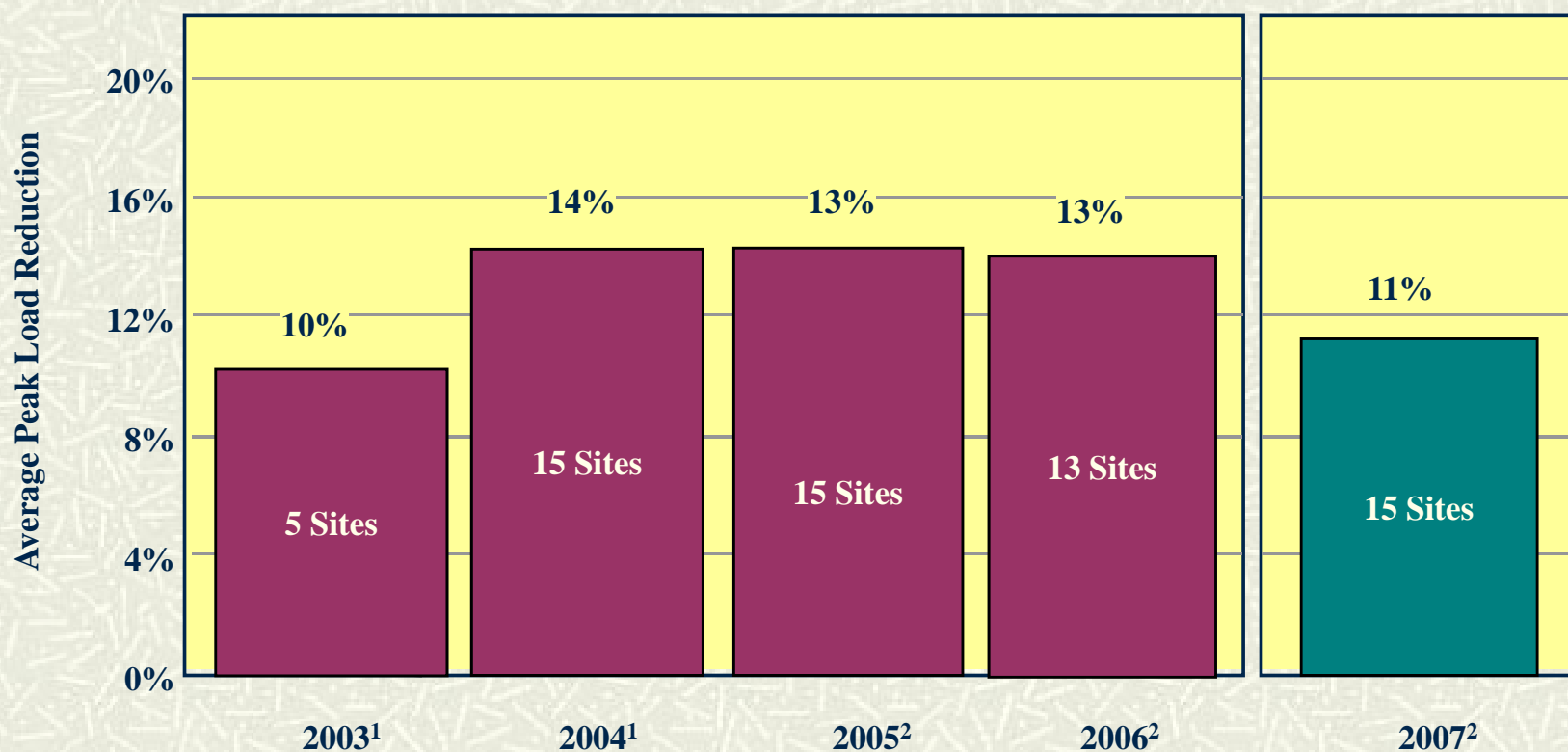


AutoDR Summary Results - 2007

CPUC ACR Objectives	2006	2007 Installed	2007 In-Process	2007 Total
1. <u>Accelerate Implementation</u> <ul style="list-style-type: none"> Commercial participants Industrial participants Peak Load Reduction 	13 0 1 MW	125 3 18 MW	16 8 7 MW	152 25MW
2. <u>Expand AutoDR beyond CPP</u> to other DR options	CPP only	CPP, DBP, CBP		
3. <u>Expand the role of Technical Providers</u>	none	8 industry participants		
4. Improve DR performance (Peak Reduction) <ul style="list-style-type: none"> Commercial Industrial Aggregate All Participants 	13% -- --	23% 46% 31%	12% 66% 37%	21% 52% 34%

Continuity / Reliability of Customer Response

Average Peak Reduction for AutoDR Customers Continuing in 2007



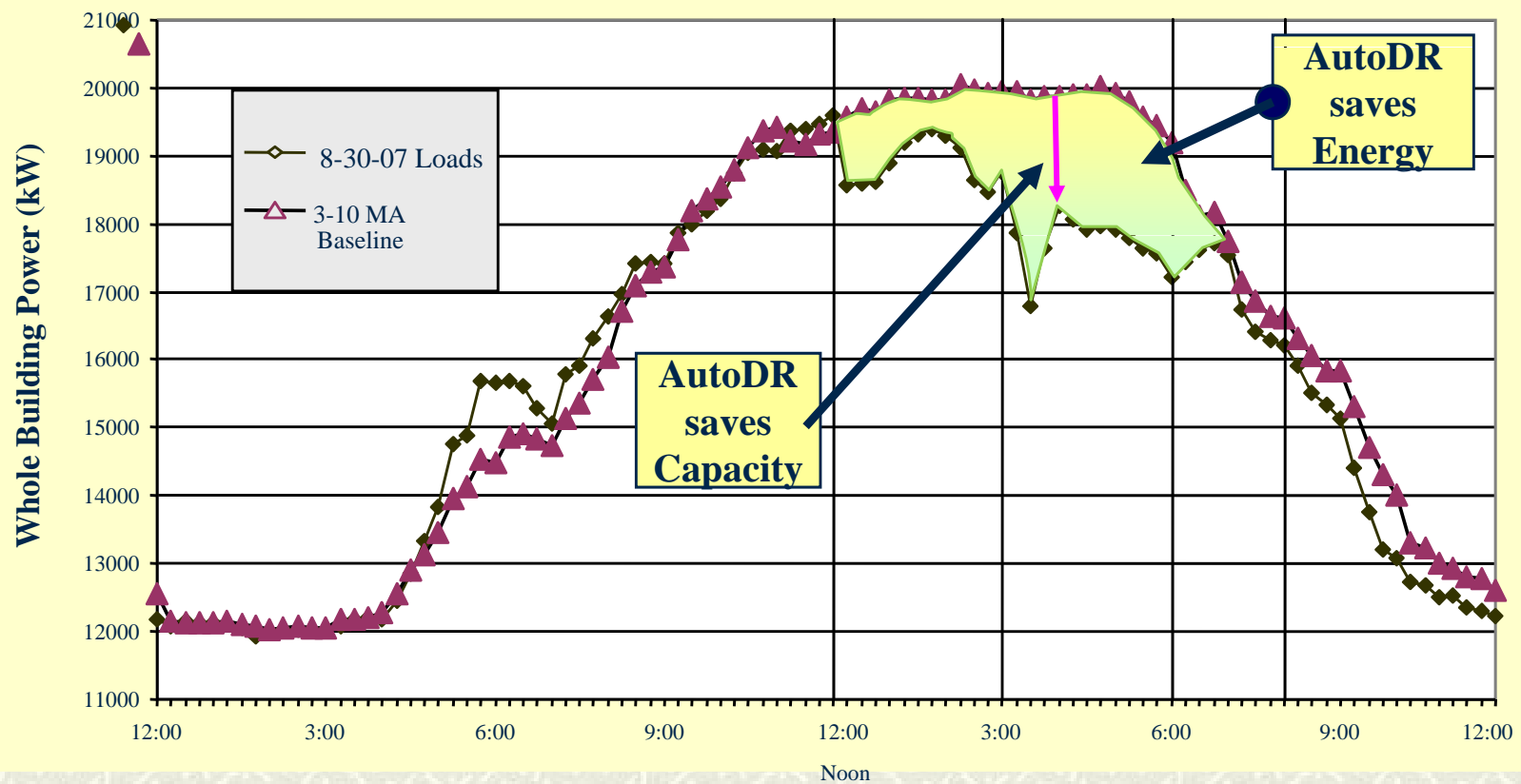
1 - Customer response to test signals

2 - Customer response to CPP rate price signals.



Auto-DR Load Impact – 8/30 Non-Industrial

PG&E AutoDR Test Day – Non-Industrial AutoDR Participants

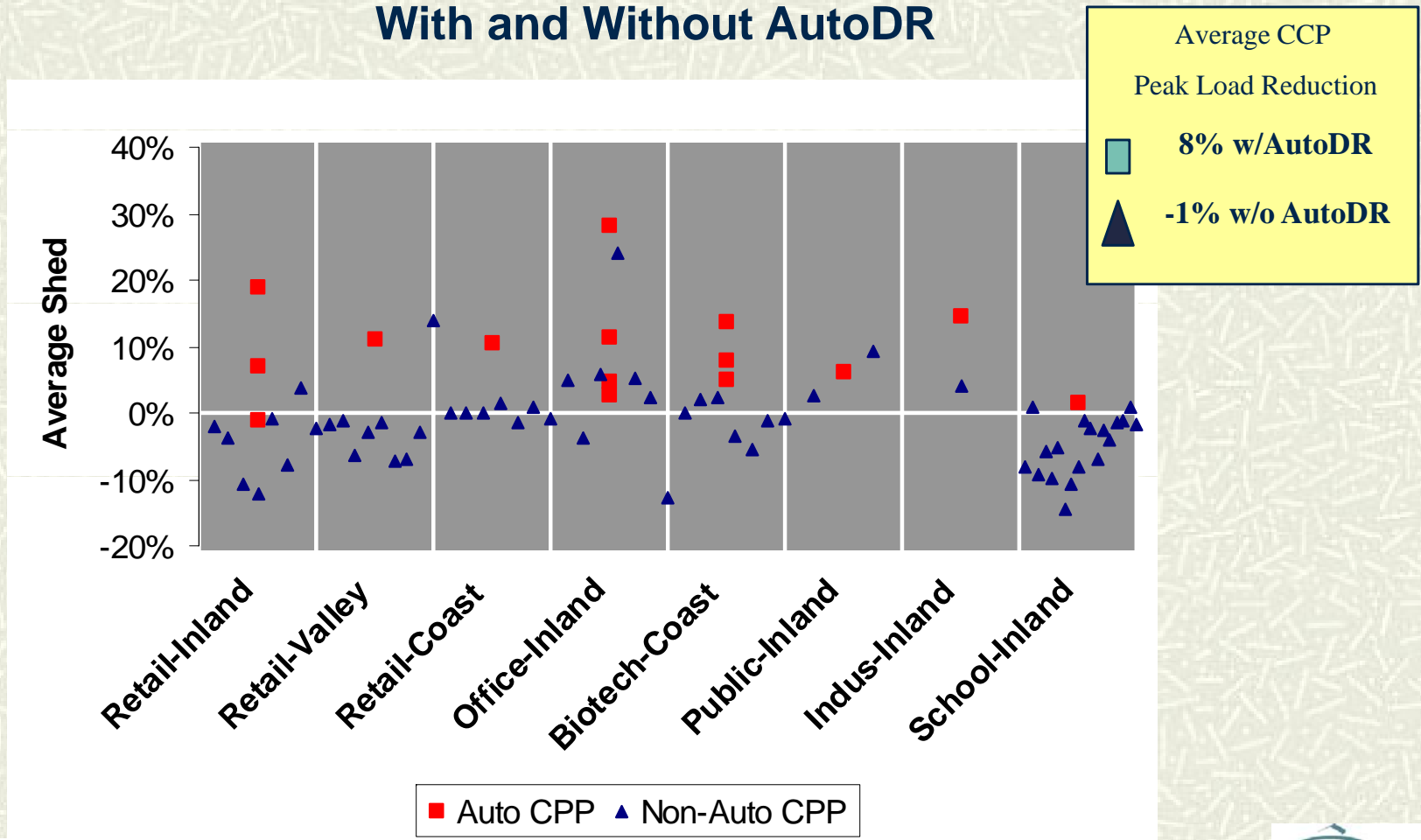


Auto-Demand Bid Performance

Date of DBP Event	Number of Participating Sites	Estimated Load Shed (kW)	Actual Load Shed (kW)		Actual as Percent of
			DBP Baseline		
			Max 2 Hour	2pm-6pm Avg	DBP Baseline
8/30/07	11	10,850	10,674	10,416	98%

AutoDR Customer CPP Performance

C/I Customers on CPP With and Without AutoDR



Customer Response to Price – Large C/I

AutoDR Results

Company	Avg. kW Reduction (3 hr. shed)	Bldg.Load Percent Reduction	Non- Coincident Max kW Reduction	Events (2003-4/2005)	One-time Setup Cost
ACWD	52	20%	84	4 (0)	\$12,824
B of A	111	2%	227	3 (4)	\$1,614
Chabot	18	5%	46	3 (1)	\$4,510
50 Douglas	61	21%	85	4 (4)	\$2,000
2530 Arnold	61	16%	92	1 (3)	\$2,000
Echelon	78	25%	110	4 (3)	\$3,620
Gilead	71	10%	208	4 (1)	\$7,500
IKEA	219	12%	272	2 (0)	\$5,050
Oracle	45	10%	65	1 (0)	\$375
Target	33	10%	56	4 (1)	\$3,312
USPS	202	15%	265	0 (2)	\$12,000
Summary	951	13.4%		49	\$57.62 / kW

How – New Technology Options

Commercially Available

Programmable
Communicating
Thermostat



\$300

CEC PCT Cost
Effectiveness Benchmark

Programmable
Communicating
Thermostat



\$200

CEC PCT First Release
Commercially Available

Programmable
Communicating
Thermostat



\$100

\$0

Demand Response Equipment Evolution

- ☐ Switches to thermostats
- ☐ Thermostats to embedded controls
- ☐ Utility to customer control



Conventional Air
Conditioner Control
Switch

Commercially Available

PCT
Embedded
Controls

Projected



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